



STATE OF DELAWARE
OFFICE OF THE STATE BANK COMMISSIONER
555 E. LOOCKERMAN STREET, SUITE 210
DOVER, DELAWARE 19901

WEB: BANKING.DELAWARE.GOV

TELEPHONE: (302) 739-4235
FAX: (302) 739-3609

March 3, 2016

The Honorable Bryan Townsend
Chairman
Senate Banking and Business Committee
Legislative Hall
Dover, DE 19901

The Honorable Bryon H. Short
Chairman
House Economic Development/Banking/Insurance/Commerce Committee
Legislative Hall
Dover, DE 19901

RE: Short-Term Consumer Loan Database 2015 Operations Report

Dear Senator Townsend and Representative Short:

Enclosed for your information is a report about the 2015 operations of the short-term consumer loan database, as required by Section 2235C of Title 5 of the Delaware Code. This report was prepared by Veritec Solutions, LLC, which operates the database under contract with this Office, as authorized by Section 2235B of Title 5. The report contains the information specified by Section 2235C, as well as additional information about the postal zip codes of borrowers.

Respectfully submitted,

A handwritten signature in cursive script, appearing to read "Robert A. Glen".

Robert A. Glen
State Bank Commissioner



State of Delaware
Short-Term Consumer Loan Program

Report on Delaware
Short-Term Consumer Loan Activity
For the Year Ending December 31, 2015



Prepared for the State of Delaware
Office of the State Bank Commissioner
By Veritec Solutions, LLC



Contents

Program Statistics and Highlights	3
Short-Term Consumer Loan Volume	3
Short-Term Consumer Loan Amounts and Fees	4
Borrower Usage of Short-Term Consumer Loans	6
Borrower Usage by Zip Code.....	7
Short-Term Consumer Loan Defaults	8
Provider Locations	8
System Availability	8

ABOUT THE INFORMATION IN THIS REPORT

THIS REPORT PROVIDES STATISTICAL INFORMATION REQUIRED UNDER 78 DEL. LAWS CH. 278 (THE "ACT").

THE INFORMATION CONTAINED IN THIS REPORT IS BASED ON SHORT-TERM CONSUMER LOANS REGISTERED TO THE SHORT-TERM CONSUMER LOAN PROGRAM DATABASE ("DATABASE") PURSUANT TO THE ACT. THE DATABASE WENT INTO EFFECT BEGINNING ON JANUARY 1, 2013. THE DATA PRESENTED IN THIS REPORT IS FOR THE PERIOD FROM JANUARY 2015 THROUGH DECEMBER 2015.

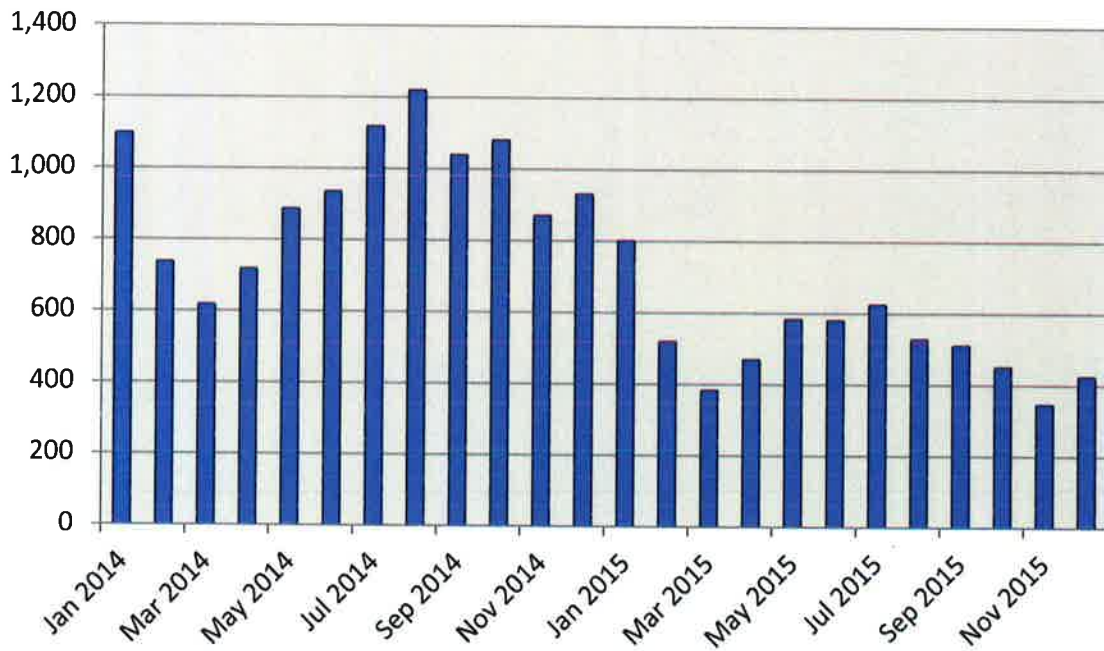
Program Statistics and Highlights

Short-Term Consumer Loan Volume

The total number of short-term consumer loans conducted from January 2015 through December 2015 was 6,219.¹

The average number of days short-term consumer loans were outstanding was 22.1 days.

Volume of Loans per Month

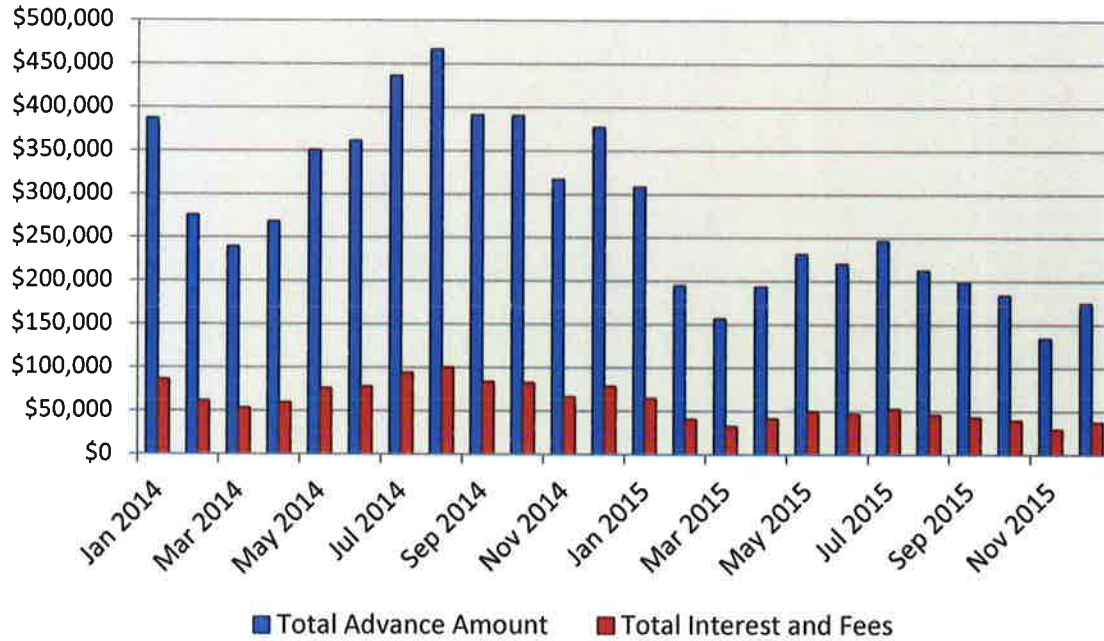


¹ Loan volume is based on agreement dates and excludes loans that were cancelled or administratively closed.

Short-Term Consumer Loan Amounts and Fees

The 6,219 short-term consumer loans conducted during the period from January 2015 through December 2015 represent a total advance amount of approximately \$2.5 million with total interest and fees of approximately \$520 thousand.

Loan Amounts and Fees

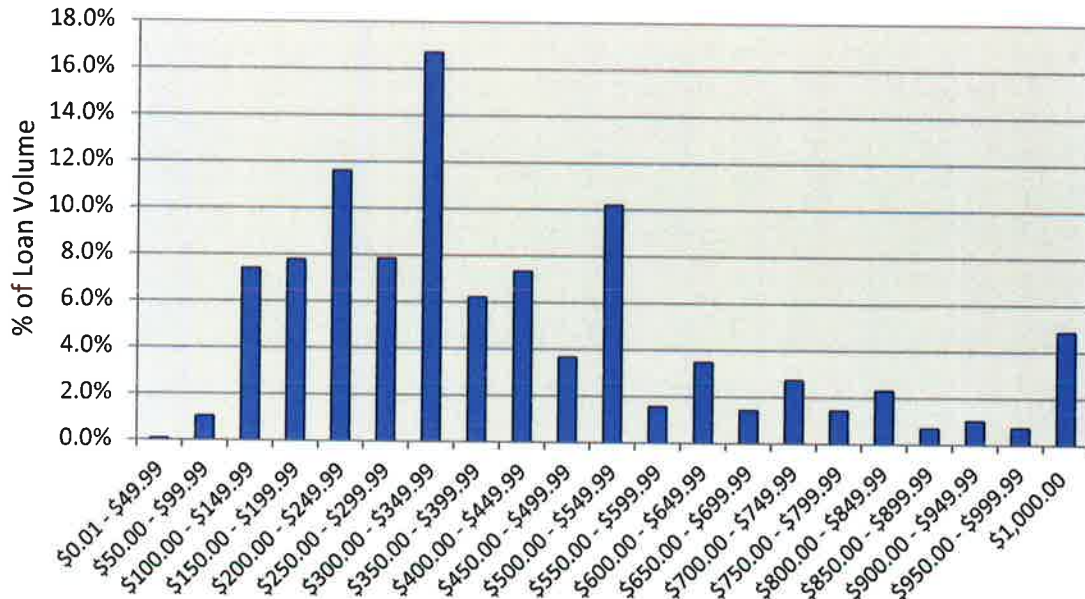


Short-Term Consumer Loan Amounts and Fees (continued)

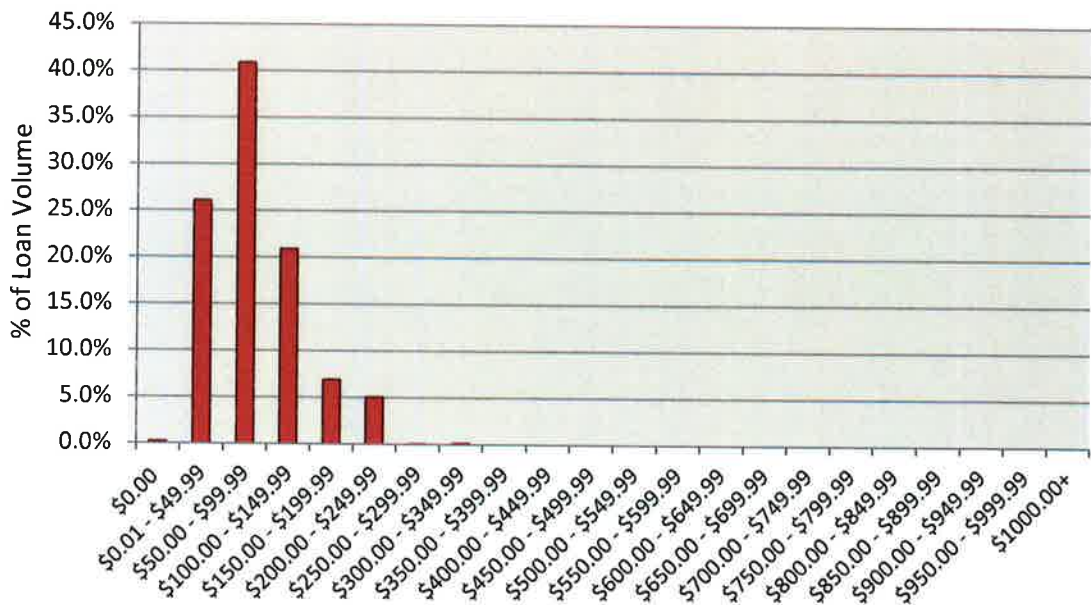
Advance amounts per transaction ranged from a minimum of \$26.25 to a maximum of \$1,000.00, with an average advance amount of \$394.72.

Short-term consumer loan annual percentage rate ranged from a minimum of 0.0 to a maximum of 3,650.0, with an average annual percentage rate of 532.0.

Range of Advance Amounts



Range of Total Fee Amounts

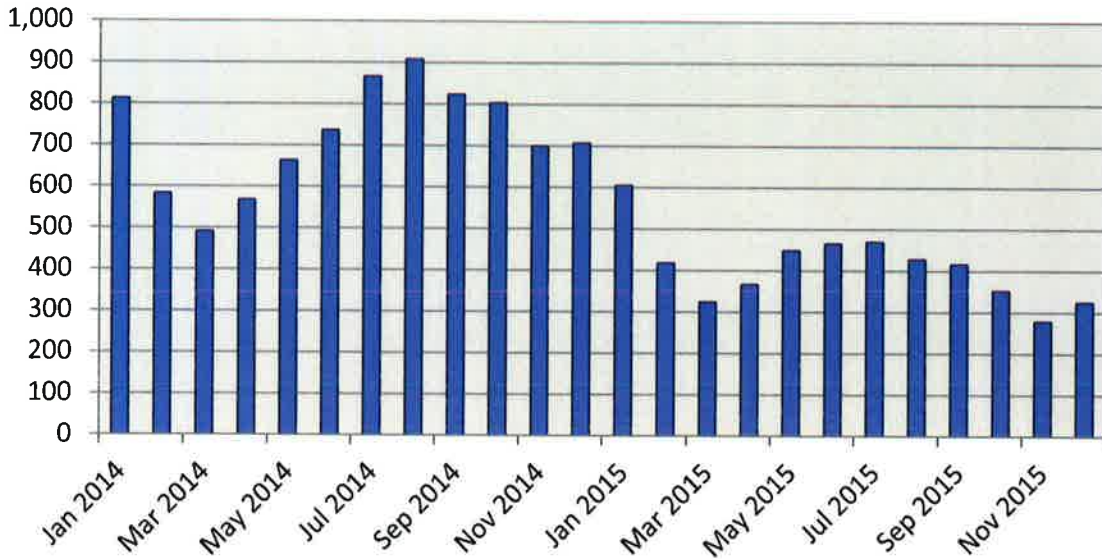


Borrower Usage of Short-Term Consumer Loans

There were 2,463 borrowers who opened at least one loan during the period from January 2015 through December 2015.

The average gross monthly income of borrowers from January 2015 through December 2015 was \$2,614.76.²

Borrowers per Month



During the period from January 2015 through December 2015 approximately 57% of borrowers opened 2 or fewer loans.

Number of Loans	Number of Borrowers	% of Total Borrowers	Number of Loans	% of Total Loans
1	886	36.0%	886	14.2%
2	517	21.0%	1,034	16.6%
3	358	14.5%	1,074	17.3%
4	285	11.6%	1,140	18.3%
5	417	16.9%	2,085	33.5%
6	0	0.0%	0	0.0%
Totals	2,463	100.0%	6,219	100.0%

² The income used in this calculation represents the income entered for each loan by the licensee at the time the loan was added to the database.

Borrower Usage by Zip Code

Below are details of the Delaware zip codes with the highest number of borrowers for the period from January 2015 through December 2015.³

Zip Code	# Borrowers	# Transactions	Primary City	County
19901	151	385	Dover	Kent County
19904	136	363	Dover	Kent County
19720	134	393	New Castle	New Castle County
19702	122	308	Newark	New Castle County
19713	98	236	Newark	New Castle County
19802	97	262	Wilmington	New Castle County
19805	72	175	Wilmington	New Castle County
19701	68	180	Bear	New Castle County
19711	68	169	Newark	New Castle County
19709	62	168	Middletown	New Castle County
19703	55	132	Claymont	New Castle County
19801	51	127	Wilmington	New Castle County
19977	43	118	Smyrna	Kent County
19963	39	97	Milford	Sussex County
19952	34	93	Harrington	Kent County
19973	32	78	Seaford	Sussex County
19962	31	87	Magnolia	Kent County
19804	30	80	Wilmington	New Castle County
19809	30	72	Wilmington	New Castle County
19810	29	71	Wilmington	New Castle County
19943	28	65	Felton	Kent County
19934	25	58	Camden Wyoming	Kent County
19808	24	55	Wilmington	New Castle County
19947	20	50	Georgetown	Sussex County
19933	16	48	Bridgeville	Sussex County
19945	15	44	Frankford	Sussex County
19946	14	38	Frederica	Kent County
19938	13	30	Clayton	Kent County
19806	11	27	Wilmington	New Castle County
19950	11	25	Greenwood	Sussex County

³ Zip codes used in this analysis are based on borrower residence addresses. Borrowers with more than one residence zip code during the reporting period may be counted multiple times.

Short-Term Consumer Loan Defaults

Of the 6,219 short-term consumer loans opened during the period from January 2015 through December 2015, borrowers have defaulted on 1,722 loans, representing a default rate of 27.7%.

The 1,722 defaults represent a total outstanding advance amount of approximately \$827 thousand, or approximately 159.1% of the \$520 thousand total interest and fees earned during the analysis period.

Provider Locations

There were 142 active licensee store locations as of December 31, 2015.

System Availability

Overall system availability averaged 99.95% from January 2015 through December 2015 including scheduled maintenance.

